

DAVID C. WING
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SUMMARY

Solutions-oriented leader with excellent proficiencies in supply chain and manufacturing. Outstanding capacity to multi-task and develop alternative methods in a dynamic environment while meeting company performance targets. Core Competencies Include:

- Supply/Forecast Development
- Process Improvement
- Cost Improvement
- SAP-ERP/PP/APO
- Inventory Control and Analysis
- Microsoft Office Applications
- Data Analysis
- Critical Thinking
- Mentoring/Coaching

EXPERIENCE

SYNGENTA CROP PROTECTION, INC., – Greensboro, NC

2000- 2010

Supply Chain Planner

Responsible for driving operations discipline and results oriented leadership for Sales and operation planning from a strategic and tactical prospective.

Key Achievements:

- Worked closely with toll manufacturing and owned plants to set production for insecticide and fungicide products both tactically and strategically
- Utilized “end to end” process to generate \$4 mio sales from no-moving fungicide stock
- Generated a projected available balance tool that reduced global inventory by \$10 mio as the global planner for chlorothalonil
- Organized, prepared and presented in-house Enterprise Resource Planning (ERP) training “People Process and Tools” for the US production sites
- Led and managed the manufacturing launch team for key fungicides generating \$400 mio in sales
- Managed the NAFTA decommissioning of the global forecasting and purchasing system
- Provided monthly inventory data for the pre-Sales and Operation Planning meeting

NOVARTIS CROP PROTECTION, INC., Greensboro, NC

1997- 2000

Production Planner

Key Achievements:

- International Team – NAFTA lead for the Mutual Exclusive Supply Agreement (MESA) team which developed and executed the international tactical and strategic planning and operations between US/Canada/Mexico and Switzerland
- Moved the production planning function from spreadsheets to SAP resulting in automated link between the sales plan data and the production
- Led cost improvement team - organized meeting, approved, managed and implemented cost improvement ideas generating over \$10 mio

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CIBA-GEIGY CORPORATION – St. Gabriel, LA

1981 – 1997

Staff Production Engineer – Effluent Treatment

1989 – 1997

Key Achievements:

- Set and managed annual budget (\$40 million annual expense budget)
- Collaborated with Louisiana Department of Environmental Quality to determine proper permit limits.
- Led the start up of the biological abatement system – Aerobic return activated sludge system coordinating outside engineering company
- Maintained day to day operations for the plant NPDES (National Pollutant Discharge Elimination System) effluent outfall with no excursions providing instructions to shift personnel for the 24/7 operation (total of 40 personnel)
- Professional Engineer in Chemical Engineering and Environmental Engineering (Louisiana)

Pilot Plant Production Engineer – Chemical Development

1981 – 1989

Key Achievements:

- Generated production cost sheets for all scale-ups
- Scale up from lab processes to the pilot plant for AI synthesis (kg to tons)
- Maintain day to day operation managing shift personnel (total of 24 personnel)
- Developed the standard operation procedures and trained the shift personnel
- Managed the process computer for each new production campaign

Conoco Chemical – Aberdeen, MS

1979 – 1981

Process Engineer

EDUCATION

Bachelor of Science in Chemical Engineering – University of Mississippi
University, MS 38677

PROFESSIONAL DEVELOPMENT

- Six Sigma: Total Quality Fundamentals
- Return Activated Sludge – Short course Colorado State University
- Kepner-Tregoe
- Diversity course – Other Voices class XV - Greensboro Chamber of Commerce
- Karrass Effective Negotiating
- Interactions
- APICS – Basic Supply Chain Management
- APICS – Detailed Scheduling and Planning
- Looking Glass Experience – Center for Creative Leadership