

HENRY HILL

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EMPLOYMENT OBJECTIVE

Motivated, creative, problem solver with a broad knowledge of account management, purchasing, quality control, and customer service seeks a position that utilizes my proven talents and experience to impact an organization in a positive, profitable manner.

EXPERIENCE

FIRST BAPTIST CHURCH, 1000 W. Friendly Ave., Greensboro, NC **2004-2009**

Food Service Director

- Plan and execute small and large-scale special events, negotiate reserving Fellowship Hall for managerial staff, and outside concerns, preparing material and overseeing other critical arrangements according to precise time and budgetary restraints.
- Knowledge of labor laws and regulatory requirements.
- Knowledge in personnel practices related to the recruiting, hiring, orientation and training of personnel.

US FOOD SERVICE, Patterson Ave., Greensboro, NC **1999-2004**

Sales Representative

- Maximized sales and customer service through effective planning.
- Expanded sales to new and existing accounts.
- Enhanced customer relations by determining appropriate solutions to business problems.

CLOUD NINE CAFE (Three locations in Greensboro) Sold **1984-1998**

Owner and Operator

- Chose a targeted market; something that the public couldn't easily find (such as low-cost, gourmet health food and delicious signature coffee and gelato).
- Knowledge of revenue management functions and account profitability.
- Promotions of the café and its products to the International Home Furniture Market in High Point, NC. This resulted in catering for 5 major furniture manufacturers.

STANDARD THEATRE SUPPLY, 125 Higgins St., Greensboro, NC **1972-1984**

Vice President

- Managed 7 offices: New York, Baltimore, Greensboro, Charlotte, Miami, Fort Lauderdale, and New Orleans.
- Identified promotional opportunities that enhanced brand awareness and increased market share.
- Increased revenues from 3 million to 10 million during 1979-1984. Exceeded all annual revenue and profit contribution goals.
- Presented the Oscar for Most Technical Advancement in the Motion Picture Industry.

EDUCATION

United States Air Force, Fairbanks, Alaska 1968-1972
Criminology and Political Science, University of Alaska, 1969-1971