

Kelly Starkey

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Greensboro, NC 27455

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Career Summary: Business leader with proven ability to make a positive impact via strong interpersonal skills and an extensive network of other influential business leaders.

Professional Experience:

Regional President, WR Starkey Mortgage, Plano, Texas (October 2006 to October 2008)

Expanded WRSM into NC, SC, KY and GA. Identified, recruited, and hired Area Managers, Branch Managers, Loan Officers and Support Staff in Greensboro, Raleigh, Charlotte, Winston Salem, Asheville, Myrtle Beach, Charleston, Atlanta, Paducah. Built mortgage production in the region from \$0 to \$50 million per month.

Negotiated joint venture contracts with Keller Williams Realty, Providence Realty, Members Credit Union, Keystone Builders, Wade Journey Builders.

Regional President, First Horizon (formerly Sunbelt National Mortgage) February 2000 to October 2006

Responsible for offices in NC, TN, KY, In, Ms, SC, WV. Built production and profitability to top 3 region in US. Grew production to \$3 billion per year. Responsible for 300+ employees.

Transitioned mortgage offices to full service bank offices.

Negotiated joint venture contracts with large national builders as well as with local builders and real estate offices.

Negotiated with Jim Melvin and other top business leaders for the naming rights to First Horizon Park.

District Manager Sunbelt National Mortgage (August 1992 to February 2000)

Expanded SNMC from one office in the southeastern US (Greensboro) to having a significant presence in Cary, Raleigh, Fayetteville, Charlotte, Lexington KY, Paducah KY, Nashville TN, Knoxville TN, New Albany IN.

Branch Manager, Sunbelt National Mortgage (May 1989 to August 1992)

Responsible for personal mortgage production, recruiting and hiring mortgage loan officers and support staff. Built the Greensboro office from \$0 to \$60 million per year.

Community Activities

Leukemia/Lymphoma Society Woman of the Year 2000.

Member Business Advisory Board, Bryan School of Business, UNCG

Board Member Greensboro Sports Council

Member Fellowship Presbyterian Church

Member Operating Group Greensboro Chamber of Commerce , Jan 2007 - Dec 2009

Volunteer with INH

Volunteer with Childrens Home Society of NC

Volunteer with Hospice for Homeless Veterans

Volunteer with Susan B. Koman Race for the Cure

Volunteer with Habitat for Humanity

Volunteer with Appalachia Service Project