

**PAMELA L. PITTMAN**  
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**SUMMARY**

Twenty-one years experience. Nine years of experience in the mortgage industry. Three years experience in insurance sales. Focus on pursuing a career in sales.

Special depth in:

- Business to business relationships
- Broker relations
- New product introductions
- Chinese language / Mandarin Dialect
- Sales production
- Product knowledge

**EXPERIENCE**

**COLONIAL LIFE**, High Point, N. C. February 2009 - September 2009  
Benefits Counselor

- Sold supplemental insurance products to businesses.
- Offered opportunities to small business owners to carve out executive benefits as well as staff benefits.

**THE ASSURANCE GROUP**, Thomasville, N. C. August 2008 - November 2008  
Insurance Agent - Telesales

- Licensed in North Carolina, South Carolina, and Virginia.
- Represented the following carriers: Settler's Life, Shenandoah Life, Globe Life, Fidelity Life, Colorado Bankers Life, United Health Care - Secure Horizons, Evercare, AARP, Healthnet, and Coventry / Advantra Freedom. Generated insurance sales of life insurance, MA, PPS, and PFFS health plans.

**MASS MUTUAL**, Greensboro, N. C. November 2006 - February 2008  
Financial Services Representative

- Licensed Life Insurance, Disability, and Long Term Care / Health Insurance agent.
- Focused on selling financial services to small businesses and offered them opportunities to carve out executive benefits as well as staff benefits.

**AMERILIFE**, Greensboro, N. C. June 2006 - November 2006  
Independent Agent

- Brokered 50 different health, life, and long-term care insurance providers.

**LIBERTY NATIONAL LIFE INSURANCE**, Raleigh, N. C. April 2006 - May 2006  
Independent Agent

- Represented various life, accident, cancer, and disability products.

**DEBBIE'S STAFFING SERVICES,** August 2000 - March 2005  
Greensboro, N. C.  
Temporary - Clerical.

**THE JOB'S MARKET,** Greensboro, N. C. April 2000 - January 2002  
IT Recruiter  
- Recruited IT professionals to be employed in career positions.  
- Utilized interview process to determine the candidate's eligibility.  
- Mentored candidates through the interview process.

**CAROLINA HOME EQUITY,** September 1998 - February 2000  
Greensboro, N. C.  
Loan Officer

**OAKWOOD ACCEPTANCE CORP.,** October 1996 - September 1998  
Greensboro, N. C.  
Credit Coordinator B

**CREDIT BUREAU MORTGAGE SERVICES,** July 1992 - October 1996  
Greensboro, N. C.  
Residential Reporting Processor / Mortgage Loan Processor.

### **EDUCATION**

Clinical Pastoral Education (CPE), Moses Cone Health System, Greensboro, N. C.  
M.S. Elementary Education, S.U.N.Y. Brockport, Brockport, N. Y.  
B.A. Political Science, S.U.N.Y. Brockport, Brockport, N.Y.

### **COMPUTER SKILLS**

- Platform PC
- Software: Microsoft Office

### **SPECIALIZED COURSEWORK**

- Secured Property & Casualty Insurance Licenses May - June 2008

### **COMMUNITY SERVICE**

- Volunteered as an Associate Chaplain at Wesley Long Hospital and Moses Cone Extended Care, Greensboro, N. C.