

ROGER L. CARGO

714 DOVER ROAD
GREENSBORO, NORTH CAROLINA 27408-7426
Phone 336.324-0332 e-mailaddress: rlcargo@bellsouth.net

SUMMARY

International Business Executive with industrial engineering background and skills in plant management and construction management. Three and one half year resident of Costa Rica, C.A. plus five additional years of business travel to Central America and Mexico. Spanish speaking and Computer savvy.

EXPERIENCE

CARLYLE & COMPANY JEWELERS, Greensboro, N.C. 2/2005 - 10/2010

100MM in annual sales, 35 store regional jeweler in the Southeastern U. S.

Director of Facility and Construction Management

- February 2009; completed the build out of a 5,200 square foot flagship store.
- Completed eleven, (11), build outs; five, (5), remodel projects: three (3) renovations; Total budget +\$10MM.
- Facilities management of thirty five, (35), retail stores, one, (1), service center, one, (1), warehouse and one, (1) corporate office.
- Coordinated the development and implementation of all facilities security systems with the Director of Security.
- Earned the 2006 "*Associate of the Year*" Award.

SCHULZ ASSOCIATES, Greensboro, N.C. 12/1999 – 1/2005

\$1MM + in sales / consulting firm corporate image wear / uniforms to the financial, real estate & healthcare industries.

Partner

- Since 1988, Schulz Associates has represented various corporate image wear/uniform manufacturers and distributors. Provided the expertise and service of coordinating a custom image wear program, which was cost effective.
- Managed various supply chains and control systems for inventory of uniform accessories.
- Managed account receivables and payables.
- Managed account sales.

VF CORPORATION, Greensboro, N.C. 9/1989 – 11/1999

\$6 B apparel business.

Lee Jeans Operations Manager, (1/1998 – 11/1999)

- Transitioned the planning system of Lee Jeans – Shawnee Mission, Kansas into the central planning system of Wrangler Jeans – Greensboro, North Carolina.
- Completed the operations merger, which resulted in 10MM to Lee Jeans operating income for first six months of 1999.

Wrangler Division Engineering Manager, Hackleburg, Al., (12/1992 – 12/1997)

- Selected to be Project Manager for a new distribution operating control system for a 437,000 square foot distribution center; Successful installation resulted in a 50% increase in shipping capacity and an annual labor and material cost savings of \$500,000.
- Assigned as a Project Manager for Western shirt manufacturing start up facility in Honduras, Central America. Project completion resulted in a 1.5 year pay back to Wrangler/ VF.
- Managed fourteen Industrial Engineers at five domestic manufacturing facilities, one offshore manufacturing facility and one distribution center, shipping 2 MM dozen garments annually.
- Developed annual manufacturing and distribution center budgets of \$50MM.
- Controlled and accounted for an annual capital spending budget of \$3.5 MM dollars.
- Managed engineering projects with annual cost savings of \$2.5 MM.

Senior Engineer – Wrangler, Oneonta, Al., (4/1991 – 11/1992)

- Managed eight Industrial Engineers at four manufacturing facilities, which included centralized parts, cutting, sewing, laundry, and pressing departments.

Industrial Engineer – Wrangler, Costa Rica – C.A., (9/1989 – 3/1991)

- Managed Industrial engineering function for a start up off shore manufacturing plant Costa Rica.
- Managed overall renovation project of an existing apparel manufacturing facility into a Wrangler jeans plant.
- Managed the training process of 250 employees for operation of highly specialized equipment for the production of Wrangler jeans.

DUCK HEAD APPAREL, Costa Rica – C.A.

8/1987 – 8/1989

Assistant General Manager**\$250MM apparel company.**

- Oversaw the construction for a new facility transferring the production equipment in stages from and existing facility into a newly constructed facility with continuous production.
- Managed the installation of a new boiler and pressing department.
- Managed the training of 150 new employees to produce slacks.

VF CORPORATION - Blue Bell, Inc.**1977 - 1987****Industrial Engineer – Wrangler**, El Paso, Tx. & Yuma, Az., (9/1983 – 7/1987)

- Renovated the Yuma Arizona Plant.
- Received the Wrangler President's annual Quality Award for producing the best quality jeans out of more than 25 competing manufacturing facilities.
- Managed cost savings projects, which included labor saving procedures, and elimination of non-value added functions.

Plant Manager – Wrangler, Ada, Ok., (10/1978 – 8/1983)

- Managed 220 employees in what was the designated fashion manufacturing facility for the division.
- Reduced the plant's indirect overhead percentage from 21% to 14% by combining responsibilities and measuring some direct work that had been being paid as hourly indirect.
- Improved the plant's quick response time by increasing the division's on-time shipping percentage from 88% to 99.9%.
- Met production and quality goals.

Assistant Q. C. Manager – Wrangler, Seminole, Ok., (1/1977 – 9/1978)**Mfg. Trainee - Wrangler**

- Created a thread usage project which resulted in eliminating thread waste and saved the division \$130,000.00 annually.
- Oversaw the quality control function of six manufacturing facilities producing 1MM dozen annually.

EDUCATION

M.A.S. – Master of Administrative Studies
Southeastern Oklahoma State University, Durant, Ok.

B.S. – Bachelor of Science
Florida State University, Tallahassee, Fl.